



Top 10 Reasons that Chubb should be your preferred Recreational Marine Carrier

| Chubb Offers | Advantages | Benefits |
|--|---|---|
| One-Stop Shopping | PWCs to Mega Yachts; Pleasure and Occasional Charter; Local to Worldwide Navigation; Agreed Value or Actual Cash Value. | More time for running your agency, working your prospects and servicing existing customers. Less time searching for a market. |
| Regional Agency Managers (RAMs) | RAMs make agency visits while Underwriters are at their desks, where you need them to be. | The ability to reach the person you need - when you need them - as new opportunities or concerns arise. |
| Regional Offices | Marine underwriting specialists located in prime boating areas of the country. | Underwriters dedicated solely to marine risks, in your time zone, to provide the service and local expertise you deserve. |
| Claims | Marine Claims specialists on staff, managing only marine claims. | Working with an insurance company and its marine experts, who are trained in all aspects of boating - related claims, and who understand your customers' passion. |
| Loss Control | Highly qualified marine surveyors, sharing their expertise to help manage and minimize losses. | Available to assist your customers with marine surveys, technical questions and in some cases, onboard consultations. |
| Systems (ORCA) | ORCA is our state-of-the-art system for Underwriting and Policy Issuance, available 24/7. Capability to download to AMS and Applied agency management systems. | Ability to submit and receive a real-time quote when your customer demands it. System available 24/7 for binding, re-printing of policies and much more. |
| Data Management | Identification of customers at risk of potential loss (e.g. from a pending hurricane). | Provides a true value and peace-of-mind to customers when they need it most. |
| Superior Coverage | From the breadth of policy options, cutting edge coverage and ability - and willingness - to customize your customers' policies. | While your customers' needs change, there is no need to change carriers. |
| Financial and Market Stability | A++ (Superior) AM Best AA (Very Strong) Standard & Poor's | During both turbulent and smooth economic conditions, Chubb has maintained among the strongest financial ratings and ability to pay claims while others have faltered. Click here to learn more about financial strength you can depend on. |

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